

New England States Government Finance Officers' Association

Meeting Minutes

Date: November 5, 2025

Time: 10:05 A. M.

Meeting called to order by: President Randy Rossi
A roll call for attendance was done. A quorum was present.

IN ATTENDANCE

Rob Buden, Michelle Harrison, Kim Lord, Lisa Hancock, Ellen Sanborn, Megan Brackett, Juli Millett, Carol Pratt, Sarah Wood, Melissa Morrissey, Mark Fleischer, Jutin Campo, Tammy St. Gelais, Caitlyn Choiniere, Sarah Hassell, Randy Rossi, Abbie Sherman, Sarah Macy

Regrets: Cheryl Fournier, Angela Aldieri

Also Attending: Executive Director David Delano

APPROVAL OF MINUTES

Approved with the following corrections: S. Macy & R. Rossi abstained from vote to approve 9/16/2025 meeting minutes. Also, for other business, there was correction needed in reference to conversation held by Sherman and Hancock re: Delano's review. Hancock moved, seconded by Wood. No abstentions

APPROVAL OF TREASURER'S REPORT

Reported by Delano in Fournier's absence. Not a lot of dues have come in as of yet. There was a deposit (1/2 of total) made for the Spring seminar in Waltham. Debit card should be \$5k instead of \$2k. There was a profit of \$78k from the Vermont conference. However, the reconciliation is not complete. Sanborn moved, seconded by St. Gelais to approve the report as of October 31, 2025. No abstentions.

PRESIDENT'S REPORT

President Rossi once again thanks Former President Sherman and team for such a great job with the Vermont conference and for the gift given to him. He is grateful for the smooth handoff.

EXECUTIVE DIRECTOR'S REPORT

2026 Spring seminar -April 8-9, 2025-Waltham contract is signed; prices held. We are expecting at least 80 attendees. Robert Doherty, Verbal Judo Associates, The Verbal Judo Institute, Inc-He is proposing 1 full day session at \$3500 plus travel expenses (Portland, Oregon). Sherman voiced her concern with 1 full day as opposed to a ½ day session; there needs to be a variety. Suggestions were made to allow Robert a ½ day session and add Sarah Macy to present as well.

There was also another suggestion made for Toby at CDFA to present for a session. Delano will send an email inviting additional suggestions. Rossi mentioned promoting the Spring Seminar via YouTube video as well as discounts to towns/cities who bring multiple attendees. There will be an economic update, but we still need 3 more sessions.

APPROVE EXECUTIVE DIRECTOR'S CONTRACT FOR FY26

Delano proposed changes to cover Exec. Director under our insurance policy (Business Liability Coverage). Sanborn did not believe there is a risk and doesn't think the coverage is needed. Rossi stated that the contract should be reviewed by legal to make sure NESGFOA is covered and Delano as well. A motion was made to approve changes to contract after legal review. Macy moved, seconded by Wood.

NEWSLETTER DISCUSSION

Sherman will take on the task of putting together a newsletter for the organization. 3 options were reviewed and Substack seems to be the better choice. People will be able to subscribe and receive weekly notices. Various content will be added such as conference updates, scholarship info, etc. A link will be added to the NESGFOA website. Delano stated that we do not currently have an engine to communicate with members outside of eventleaf. Sherman stated that she will take care of it.

FINAL REPORT FOR 2025 FALL CONFERENCE & SURVEY RESULTS

Sherman reported that we received 34 responses back from the survey and out of those 34, about 50% of them were great comments. She suggested that we get a better way in the future for attendees to respond (i.e. QR codes). A few comments were made: the bar closed too early, loud music, no food for late attendees. There was a suggestion to purchase an American flag for the conference as well. Delano mentioned the need to review private attendees to determine if they are members. Wood suggested that we should be checking name tags at events.

UPDATE ON 2030 AND 2031 FALL CONFERENCE SITES

CT 2030-Delano and Harrison will work together to look into sites. VT 2031-A motioned was made to enter into contract with Jay Peak for 2031. Sanborn moved, seconded by Wood.

FUTURE POLICY REVIEW SCHEDULE

The Audit committee policy and the Executive director policy are next on the schedule to be reviewed. Delano stated that they need to be accurate and reflective of what we currently are doing.

CONFERENCE UPDATES

RI 2026 (Providence Omni Hotel)-Vendors interested in taking part in the conference. Rossi is meeting with the committee on Friday. Some of the politicians would like to attend. There is also a discussion to make Sunday's meal light to allow for attendees to get out and view the city. MA 2027 (Seacrest Beach Resort-Falmouth, MA)-No updates. NH 2028 (Mount Washington Hotel)-No updates. ME 2029 (Samoset)- per Delano, too early to do the contract right now; will call back next year.

OTHER BUSINESS

We have a healthy fund balance; let's think about ways to use some of the funds for the future. Rossi thanked Hancock (final Board meeting-retired).

A motion to adjourn was made by Wood and seconded by Hancock. Motion passed unanimously and the meeting adjourned at 12:00 p.m.

Respectfully,

Michelle Harrison

Michelle Harrison, Secretary